

Newsletter

Vehicles of the Month

Mini R56 2007-2013

The second generation Mini (R56) continued the success paved by the original version (R50/53) with a PSA based set of engines producing a cost effective more fuel efficient offering.

FAI began applying against this popular model shortly after its launch with transferable components.



Implementing a schedule for development, **FAI have added a large selection of model specific parts**, which are still selling well 10 years on.

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Transporter T5 2003 -2015

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2003 saw the launch of VW's latest light commercial vehicle, versatile in all forms whether Van, Taxi or Camper, **it sold like hot-cakes for 12 years**. Interestingly, it even came with a 3.2 VR6 petrol engine producing 235 PS, if so desired...yes, you'd need cavernous pockets!



Tequila, Lime, Salt

They just go together. **You wouldn't bother with the ritual if you were missing one.** So why compromise when replacing your camshafts?

If any Rockers, Followers or Camshafts are worn, **the engines performance and fuel economy will be reduced.** As the parts wear, metallic particles are shed into the engine oil which act as an abrasive causing detrimental wear to vulnerable components such as crank bearings; which will reduce vital oil pressure.

It is therefore imperative that when any camshaft needs replacing, **the followers/lifters should be replaced at the same time as the camshaft.** In doing so the engines performance will be restored and fuel economy improved.

Cams, Rockers & Followers



Go Together Like...

More From FAI



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November 2017

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SBK
SUPERBIKE
FIM WORLD CHAMPIONSHIP

2017 Season Update

ROUND 11 Magny Cours & 12 Jerez



During race one (France) Chaz started in his usual blistering style and broke in to second place within just a few corners, however the wet track wasn't the biggest hurdle for the Welshman. An electrical fault hindered Chaz for most of the race resulting in his position sliding to a tenth place finish.

In Race two Chaz was the only rider capable of lapping the damp track around the 1.38 mark, resulting in a 5 second lead by half way. Despite intermittent rain, Davies made the rest of the race seem effortless until the checkered flag, securing his 27th career win.



"Yesterday was bitter, but today was sweet...Now we're looking forward to the last two races, the hunt for second position in the championship is still open and we can be fast both in Jerez and Qatar" - Chaz Davies

Jerez De La Frontera - Spain

The free practice for the Spanish track got off to a wobbly start with some technical issues, the result of which landed Chaz in the gravel.

"A pretty awkward crash. Luckily I'm all right, I took a few bangs but nothing too serious" - Chaz Davies

The objective was clear in race one; get past Tom Sykes, which thankfully Chaz accomplished despite a short race of just 19 laps. Second position on the podium meant Chaz had Sykes on the ropes, primed for race two. Sundays race was a little rocky when Chaz and another rider made contact resulting in a crash.

Red-flagged and restarted, Chaz rode a steady race coming third, which secures second place in the championship but level pegging with Sykes on 363 points, all is to play for in Qatar (November 2nd - 4th).

"the main goal was to take some points off from Sykes and now we're exactly even, so I'm satisfied with that. In 2016 we did really well in Qatar so I hope to start from where we left off last year" - Chaz Davies



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That's a good question!

Over the month we're asked a myriad of questions ranging from "what time do you shut?" to "is that the funeral directors?" but as you'd expect some questions are asked over again. **Here are the ones we felt might be helpful for all our customers this month...**



Dominic Moxon
Technical Director

Q. Why don't you include fitting instructions in your timing chain kits?

A. We have created a leaflet to be included with all kits which explains best practises. Due to the complex and varied nature of timing chain kit replacement, the job must be carried out by a competent fitter, using current workshop data and installation locking tools.

Q. Why do I need to carry out wheel alignment (tracking) on vehicles after fitting new suspension components?

A. There is always a manufacturing tolerance on all parts, whether aftermarket or OEM. It is therefore, vital that wheel alignment is checked and adjusted where necessary.



Jack Rollings
Technical Services

Q. Why do some parts differ in design to the original one removed from the vehicle?

A. All manufacturers in all industries constantly change, update and improve their products based on how that part stands up against the rigours of everyday use by the public in a wide variety of conditions. If you are replacing a part it is likely several years old and the design has since been improved by the manufacturer, we develop and monitor our products to ensure that we keep in line with the latest OE specification.



Mayur Chauhan
Product Manager

Q. If I give you dimensions can you find me a rack end or drop link?

A. We do not catalogue the information required to allow us to search in this way due to fitment inaccuracies. We always want to ensure you have a perfect fitting part therefore parts are vehicle specific.

For enquiries please contact Customer Services on +44 (0) 1525 351802



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Steering & Suspension Update

During the month of October we have added **50 new steering and suspension** part numbers for **some of the most modern vehicles** on the road. Stay tuned over coming months as we are expecting hundreds of new references to range. Please consult our monthly new to range spreadsheet for more information.

Below are our highlights:



SS9287



SS9281



SS9436



SS9289

SS9287	Mini One/Cooper f55/f56/f57 2014 - 2017	Front link rod
SS9281/SS9282	Ford Kuga LL 2013 - 2016	Wishbone lower left & right
SS9436	Land Rover Range Rover Sport LW 2013 -	Control arm front lower rear left
SS9289	Vauxhall Astra MK VII (K) 2015 -	Lower ball joint

Along with the **top 50 selling NEW** steering and suspension items list that is available as part of our **monthly New to Range file**, we have also looked at our **top pareto climbers from the last year**. These are parts that are not necessarily new but are a selection that have **jumped the most in sales** over this period:



SS7421



SS7342



SS5684



SS1106

SS7421	Ford C Max II 2010-	Wishbone lower left
SS7342	Ford Focus II 2004 - 2010	Link rod rear
SS6325k	Ford Transit connect 2002 - 2013	Anti roll bar bush kit
SS5684	Citroen C1 2002 - 2014	Wishbone lower left
SS1106	Metrocab Taxi 2001 - 2006	Tie rod right



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Tech Corner: Water Pump Fitment

Some products in the automotive arena are amazing and can be used for a multitude of applications but **there's a limit to everything**. A colleague once told us about a family member who thought the world of WD-40 (as we all do), however she took it to extremes by suggesting that a shattered gear box may be coaxed back to life with a spray or two, commenting "**how do you know it won't work until you've tried it?**".

Similar to this, we know that **FAI Silicone Sealant (SIL-2)** is a favourite sealing option amongst our customers but after a recent water pump return we feel the need to point out the **negative effects** when used incorrectly.

Excessive leaking through the weep port prompted the return of this pump but after a brief inspection back here at FAI HQ the cause was revealed:

Instead of installing the water pump with the correct gasket provided, an excessive amount of silicone was used in its place. When attempting to seal the the pump, the excess sealant has oozed over the side and in to the pump. **This particular example had so much sealant present in the coolant that the impellor became coated and tangled, resulting in almost immediate failure.**

FAI pumps are **supplied ready to fit** with the relevant gasket but if you or your customer are ever unsure then **we're here to help**.



Jodie Vines
Technical Services



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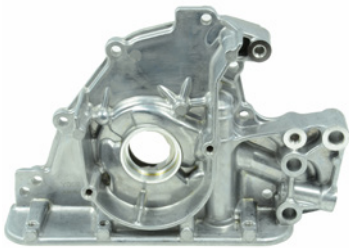
Featured Parts

Exclusive - SS9449/SS9450



On the **Vauxhall / Opel Agila and Suzuki wagon R** there has been an inherent issue with the rear arms. Water from the wheel sprays directly onto the main body of the rear arm. The **constant water ingress causes premature corrosion and failure of the arm**. We have the replacement arms in stock and ready to order.

New to Range - OP340



First to market and the latest addition to our Oil Pump range, we now offer OP340 for **VAG 1.2 / 1.6 TSI Engines**, covering VW Golf VII, Skoda Octavia III/Yeti, Seat Leon.



Fast Mover - FVD1018

Since the hugely successful launch of our Torsional Vibration Damper range, **one part number has outsold the rest**, fitting the Ford Mondeo Mk III/Transit and Jaguar X-Type.



Engine of the Month

The **YD25DDTi** is a **popular engine** used in the Nissan Navara & Pathfinder vehicle families. The engine was originally fuelled by the VP44 rotary injection pump. From 2006 onwards, the engine was upgraded to Common Rail Diesel and vehicles designated DCi. **FAI have a full range of engine parts to successfully repair these engines**. Our range covers over 50 parts including Cylinder Heads, Valve Train, Pistons, Timing Chain Kits and many more.


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Phishing Scams - Don't Get Hooked

We've all heard the terms **Phishing, Malware and Ransomware** and find the very obvious examples in our inbox most weeks. Often asking for you to confirm your bank details, open an attachment or pay an invoice, they are growing increasingly harder to spot.

The people behind these **scams are producing more sophisticated emails and traps** for us all to fall for. They are targeting specific businesses with **very convincing emails** seemingly sent from suppliers, customers and sometimes fellow employees.

The consequences of falling for these malicious emails can have an immense impact on your business so we wanted to remind our customers of **some simple steps that can be taken to minimise the risk**.

- **We will not advise change of bank account details by email.** These communications will be sent out on FAI letterhead paper and will be followed up by a phone call.
- **Think before you click!** - Don't just open attachments, even if you think you know or recognise the sender - **check that their email address is legitimate** and it hasn't come from an unusual address.
- Is the email **out of the blue or an unusual request** from a recognised name? Phone them to confirm!
- Before clicking, hover over any hyperlinks to **identify if you are being taken to a suspicious URL**.
- Never disclose any personal information if requested or threatened to act immediately.



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